

Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ADP-00 AGR-20 COME-00 TRSE-00 SSO-00

NSCE-00 AID-20 NSC-10 RSC-01 CIEP-02 SS-15 STR-08

OMB-01 CEA-02 L-03 INRE-00 USIE-00 CIAE-00 INR-10

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FM AMCONSUL HAMILTON

TO SECSTATE WASHDC 1319 IMMEDIATE

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E.O. 11652: N/A

TAGS: EAGR, EGEN, BD

SUBJ: EXPORT CONTROLS ON CERTAIN AGRICULTURAL PRODUCTS

REF: (A) STATE 131357; (B) HAMILTON 222.

1. REFERENCE GEORGE-MCCUE TELCON JULY 12
FOLLOWING EXTRACTS OF LETTER FROM GOB ACTING
PREMIER SHARPE TO ACTING GOVERNOR KINNEAR 12 JULY.
"I MET YESTERDAY WITH FIVE FEED IMPORTERS AND THEY
CONFIRMED THAT WITH SOME SKIMPING AND SWAPPING
BERMUDA'S COWS AND HENS COULD PROBABLY LAST ANOTHER

TWO WEEKS BUT UNLESS SUPPLIES ARE SHIPPED FROM NEW
YORK AND JACKSONVILLE 18/19 JULY (TO ARRIVE HERE JULY
23) IT WOULD BE CATASTROPHIC ASSUMING AS SEEMS LIKELY
THAT ALTERNATE SOURCES CANNOT BE ARRANGED.
THE LARGEST SUPPLIERS J.S. VALLIS AND COMPANY FOR
BEACON FEEDS CAYUGA N.Y. AND WINTER COOKSON FOR
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AGWAY CANADAIGUA N.Y. SAY TOO THAT THEY HAD PLACED

ORDERS BY TELEPHONE BEFORE 13TH JUNE ALTHOUGH THEY MAY NOT HAVE MAILED CONFIRMED ORDER FROM BERMUDA UNTIL AROUND THAT DATE. THE FIRM FARMER CHOICE LOCAL AGENTS FOR WAYNE FEEDS, MEMPHIS, TENN., SAY THEIR LARGEST LOCAL CUSTOMER HAS TWO ORDERS OUTSTANDING WHICH WERE PREPAID 25 JUNE AND 30 JUNE RESPECTIVELY. SHARPE CONTINUES QUOTE/I UNDERSTAND THE U.S. COMMITTEE ARE RELUCTANT TO CONSIDER BERMUDA A "SPECIAL CASE" BUT IF WE, A SMALL ISLAND OF 20 SQUARE MILES ISOLATED IN THE ATLANTIC, WITHOUT THE SPACE OR CLIMATE TO GROW OR STORE FEED SUPPLIES, WHO RECENTLY RELATED OUR DOLLAR IDENTICALLY TO THE U.S. DOLLAR BECAUSE WE ARE SO ECONOMICALLY

DEPENDENT ON THE USA CANNOT BE CONSIDERED A "SPECIAL CASE" I WONDER WHO CAN.

ALL BERMUDA IS ASKING FOR IS TO BE ALLOWED TO IMPORT ROUGHLY THE SAME QUANTITIES (NOT ADDITIONAL - WE HAVEN'T THE USE OR THE STORAGE FACILITIES FOR ANY ADDITIONAL) OF DAIRY AND POULTRY FEEDS FROM THE USA (FOR OUR JUST OVER 500 COWS PRODUCING ANNUALLY 480,000 GALLONS OF FRESH MILK AND 124,000 HENS PRODUCING ANNUALLY ABOUT 1,350,000 DOZEN EGGS) AS WE HAVE BEEN IMPORTING FROM THAT SOURCE FOR MANY YEARS." UNQUOTE.

2. FOLLOWING INFORMATION OBTAINED FROM DIRECTOR OF AGRICULTURE GROVES RE IMPORTERS ANIMAL FEED BERMUDA.

A) J.S. VALLIS AND COMPANY LTD (AND THEIR PREDECESSOR JOHNSON AND COOPER) HAVE BEEN IMPORTING ANIMAL FEEDS FROM BEACON MILLING COMPANY ON A WEEKLY BASIS FOR AT LEAST 20 YEARS. THE WEEKLY AVERAGE IS 85 TONS WHICH IS SUPPLIED TO APPROXIMATELY 25 CUSTOMERS.

B) PEARMAN WATLINGTON COMPANY HAS IMPORTED FROM

RALSTON PURINA COMPANY SINCE 1922 (RALSTONS FIRST OVERSEAS UNCLASSIFIED

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DEALERSHIP). THEIR RECORDS SHOW IMPORTATION OF ROUGHLY 3,000 TONS PER YEAR FOR THE LAST 20 YEARS. THIS COMPANY ONE OF THE LARGEST STATES QUOTE WE HAVE RELIED ON THE US AS OUR TOTAL SOURCES OF SUPPLY FOR THE PAST 50 YEARS. BECAUSE OF HIGH HUMIDITY IN BERMUDA IT IS IMPOSSIBLE TO STORE MORE THAT A 2 WEEKS SUPPLY AT ANY ONE TIME UNQUOTE. C) WINTER COOKSON AND COMPANY LIMITED REPRESENTING AGWAY INCORPORATED, CANADAIGUA N.Y. BECAME THEIR

EXCLUSIVE AGENT AND DISTRIBUTOR JANUARY 1970. PRIOR THAT DATE J.S. VALLIS (SEE 2A ABOVE) WAS AGWAYS REPRESENTATIVE. WINTER COOKSON STATES QUOTE "FROM JANUARY 1ST OF THIS YEAR TO DATE (JULY 12) WE HAVE HANDLED APPROXIMATELY 60 CONTAINERS (ABOUT 2,000 TONS) FOR VARIOUS CUSTOMERS IN BERMUDA. IN FACT, WE HAVE ORDERS WHICH WERE PLACED PRIOR TO THE EMBARGO DATE FOR SHIPMENT THIS WEEK FOR FIVE CONTAINERS OF FEED FOR VARIOUS IMPORTANT CUSTOMERS. UNFORTUNATELY THIS WAS NOT ALLOWED TO BE SHIPPED BECAUSE OF THE EMBARGO IMPOSED

ON JULY 6TH. SHIPMENT OF THESE CONTAINERS WAS TO HAVE BEEN MADE FROM NEW YORK THIS WEEK IN FACT (JULY 12) TODAY. THE CONTAINERS IN WHICH THE FEED WAS TO HAVE BEEN LOADED WERE AT AGWAYS BORDENTOWN PLANT AND ARE STILL THERE READY TO BE LOADED WHEN PERMISSION IS GIVEN FOR THE PRODUCT TO BE EXPORTED EVEN THOUGH THE U.K. HAS NOT EMBARGOED THE EXPORT OF FEED THE LIMITED QUANTITY THAT ONE FIRM CAN SUPPLY NO EARLIER THAN AUGUST 1ST WOULD BE TOO LATE AND THERE IS NO GUARANTEE THAT FURTHER QUANTITIES COULD BE MADE AVAILABLE BEFORE THE END OF AUGUST. UNQUOTE.

3. POINTS BERMUDA WISHES EMPHASIZED ARE:

- A) ORDERS ARE WEEKLY OR BI-WEEKLY OFTEN INFORMAL BY TELEPHONE WITH WRITTEN CONFIRMATION FOLLOWING.
- B) FEED REQUIRED NOT ADDITIONAL OR ABNORMAL FOREIGN DEMAND BUT REGULAR REQUIREMENTS YEAR IN AND YEAR OUT AND U.S. HAS BEEN TRADITIONAL SOURCE OF SUPPLY.
- C) ALTERNATIVE SUPPLIES NOT AVAILABLE IMMEDIATELY OR IN TIME TO SAVE HERDS AND CHICKENS.

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4. WE WERE TOLD BY ACTING GOVERNORS OFFICE THAT FOREIGN SECRETARY HUME HAS INSTRUCTED AMBASSADOR CROMER TO GIVE HIS STRONGEST SUPPORT TO BERMUDA'S REQUEST FOR ANIMAL FEEDS.

5. ACTING PREMIER SHARPE PREPARED SEND BERMUDIAN DELEGATION TO WASHINGTON IF SUCH REPRESENTATION WILL ASSIST IN OBTAINING VITAL SHIPMENTS OF FEED.

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